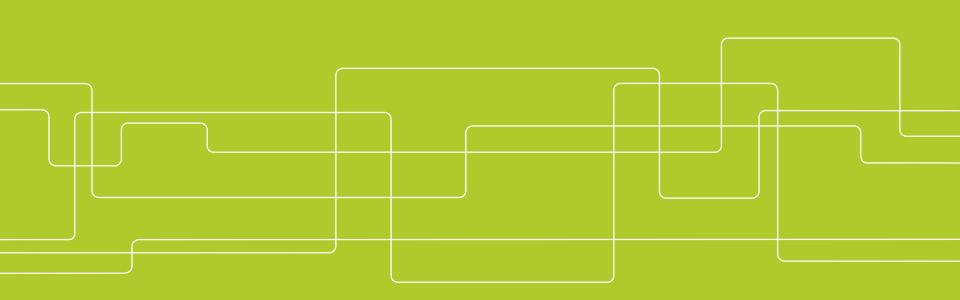
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## **Research Methods**

**Emily Christley** 





Emily Christley PhD Student at the Department of Industrial Economics and Management

Master in Sustainable Energy Engineering (2018 - 2020, KTH) Bachelor in Electro Mechanical Engineering (2014 - 2018, Cardiff)

#### Research project: Sustainable Energy Transformations in Aviation

- "to contribute to an acceleration of sustainable energy transformation in aviation"
- focus on alternative fuels and technologies
  - airports, airlines, local municipalities, fuel suppliers, aircraft manufacterers, users, markets, legislation







#### **Theory/Concepts**

Multi-level perspective on industrial transitions Technological innovation systems Narratives and storylines in discourse

> Method: Qualitative case studies

**Context:** Sustainability transitions in the aviation industry in Sweden



# Which method(s) do you plan to use in your bachelor thesis?

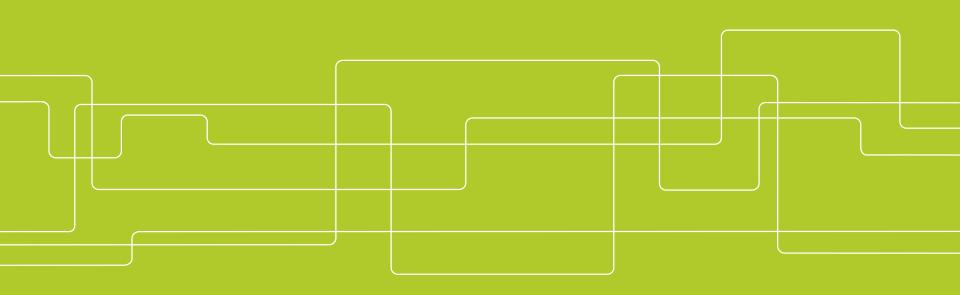


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## **Research Methods**





#### Questions of method are challenging...

KNOW A LITTLE BIT ABOUT A TOPIC SO IM GOING TO READ ACADEMIC PAPERS TO LEARN MORE NTENSE READ/A LEARNED THAT TVE I KNOW NOTHING ABOUT Otwisteddoodles



#### **Questions of method are challenging...**

KNOW A LITTLE BIT T A TOPIC SO I'M GOING TO READ ACADEMIC MORE PAPERS TO LEARN NTENSE READIN EARNED THAT TVE I KNON NOTHING ABOUT Otwisteddoodles

...but important.



### Aim high ...



#### **Energy Provision and Informality in** South African Informal Urban Settlements

A Multi-Criteria Sustainability Assessment of Energy Access Alternatives

Simon Runsten



Minor Field Study

**Bachelor of Science Thesis** KTH School of Industrial Engineering and Management Energy Technology EGI-2015 SE-100 44 STOCKHOLM



#### Energy provision in South African informal urban Settlements - A multi-criteria sustainability analysis

Simon Runsten a,\*, Francesco Fuso Nerini a, Louise Tait b

<sup>a</sup> KTH Royal Institute of Technology, Unit of Energy System Analysis, Sweden b University of Cape Town, Energy Research Center (ERC), South Africa

#### ARTICLE INFO

Article history: Received 21 April 2017 Received in revised form 7 October 2017 Accepted 10 December 2017 In South Africa, as in much of sub-Saharan Africa, strong urbanization trends lead to people settling in ever less suitable informal locations, which are often considered ineligible for basic service provision. This study explores how access to basic energy services can be provided to informal urban households in South Africa that are ineligible for grid electrification. This is done through a multi-criteria sustainability analysis of current and alternative ways of accessing energy services. The case of the Western Cape Province is explored, showing that barriers for electrification can be overcome in some cases, given that there is political will at the local level to do so. When electrification is unviable, off-grid electricity alternatives combined with support for access to modern cooking fuels may provide short or mediumterm solutions. This study further suggests that governmental efforts of meeting basic energy needs must be persistently oriented and structured towards access to energy services, as opposed to supply of electricity. 





Available online 16 December 2017 Keywords: Informal urban settlements Energy access

Multi-criteria sustainability analysis





- 1. Research purpose & research path
- 2. Research space & methodological field
- 3. Reviewing the literature
- 4. Research designs
- 5. Methods
- 6. Data collection and analysis



#### **Research Purpose**



## What is the purpose of research?

	Exploratory	Descriptive	Explanatory	Evaluative
Means to	Ask open questions Discover what is happening Gain insights	Gain accurate profile of events, persons or situations	Establish causal relationships between variables	Find out how well something works
Useful if you are	Unsure of an issue, problem or phenomenon	Willing to have a clear picture of the phenomenon	Aiming at explaining the relationships between variables	Concerned with assessing the effectiveness of something

#### Saunders et al 2016 (p.174-176)



## A typical path (for a case study)

- 1. Problem/topic
  - Is it interesting to anyone?
- 2. Objective
  - What do I want to find?

#### 3. Literature review

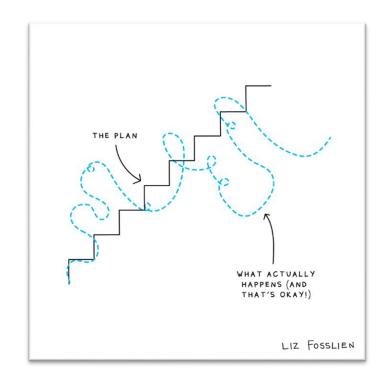
- What is the state of the art?
- Theoretical/conceptual Framework

#### 4. Emprical design/analysis

- Deciding the unit of analysis
- Selecting cases
- Collecting and analyzing the data
- Interpreting the findings

#### 5. Writing and reporting

- Theoretical implications
- Practical implications





## But wait... can you research problem change during the research process?





"You should not think that a case study's design cannot be modified by new information or discovery during data collection. Such revelations can be enormously important leading to your altering or modifying your original research design (Yin, 2017, p.63)"

*"if you are conducting exploratory research, you must be willing to change your direction as a result of new data that appear and new insights that occur to you (Saunders et al, 2016, p. 175)"* 

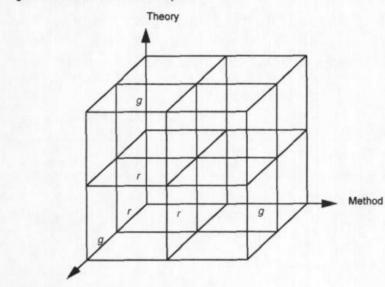


#### **Research Space**



#### **Dimensions of Research**

Figure 1 Potential Research Space



#### Context

Where r = parameter level replication, and g = parameter level generation. The problem dimension is held constant.

Table 1	Research Space and Levels
	Level 1
Problem	General problem General managerial and research question(s)
Theory	Philosophical lens Meta theory, including ontological, epistemological, and methodological axioms
Method	Data generation Methods of data production, including measurement issues, survey processes, interviews techniques, observational protocols, etc.
Context	Investigative context The when, where, and from whom/what data is collected (i.e., population specification and variable delineation (e.g., country, culture, industry, etc), sample issues, etc.)

(Berthon et al, 2002)



#### Theory ...

'Theory' is a *formulation regarding the cause and effect relationships between two or more variables*, which may or many not tested. (Saunders, 2019, p.729)

'Theory' is *simply a way of of imposing conceptual order* on the empirical complexity of the phenomenal world (Suddaby 2014, p. 407).



# Which 'theory' or 'theoretical concepts' do you plan to use in your bachelor thesis?

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0376-0421(95)00004-6

APPLICATION OF MODERN ALUMINUM ALLOYS TO

AIRCRAFT E. A. Starke, Jr\* and J. T. Stale University of Virginia, Charlottesville, VA 229

aluminum aircraft alloys that continue to keep them in a competitive poalloys were developed by trial and error, but over the past thirty years th in our understanding of the relationships among composition, process and properties. This knowledge base has led to improvements in prope

applications. This review covers the performance and property require

current aircraft and describes aluminam alloys and product forms which



Exploring the Political Discursive Lock-I Aviation in Sweden

Aneta Kulanovic \* and Johan Nordensvärd 💿



Frag. Antemptor Sci. Vol. 32, pp. 131–172, 1996 Copyright (), 1995 Elsevier Science Ltd Printell in Create Britain. All rights reserved 8776–821;195 528;00

Renewable and Sustainable Energy Reviews journal homepage: www.elsevier.com/locate/rser

Analysing the opportunities and challenges for mitigating the climate impact of aviation: A narrative review

	Research Policy 39 (2010) 449-458	
10722030	Contents lists available at ScienceDirect	READER
	Research Policy	
ELSEVIER	journal homepage: www.elsevier.com/locate/respol	

'Energy regions': The transformative power of regional discourses on socio-technical futures

Philipp Späth<sup>a,\*</sup>, Harald Rohracher<sup>b</sup>

MDPI

\* BP - Institute of Forest and Environmental Policy, University of Freiburg, Tennenbacherstrasse 4, 79106 Freiburg, Cermany \* BZ - Inter-University Research Centre for Technology, Work and Culture, University of Riagenfurt, Schloegelgasse 2, 8010 Graz, Austria ABSTRACT

Article history:
Received 1 August 2008
Received in revised form 1 December 2009
Accepted 1 January 2010
Available online 19 February 2010

'Guiding visions' play an important role in the transition management approach as a central means of mobilizing social actors and the co-ordination of dispersed agency. "Energy regions' in Austria are an interesting example for the strategic promotion of such guiding visions " in the context of regional development. We describe the case of Murau, an alpine district in which a strong and connection against the region is a solution of the systematically exploring renewable energy sources and at the same time saving the region from conomic decay. The vision gained much authority and has been institutionalised at various levels of regional governance. It furthermore was supported by and played an important for for motion leads attempter to indimense neighborhood at channel. sted processes sive strategies

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160 160 161

161 162 163

technology.



'Energy regions': The transfo socio-technical futures

Philipp Späth<sup>a,\*</sup>, Harald Rohracher<sup>b</sup> <sup>4</sup> BP – Institute of Forest and Environmental Policy, University ( <sup>b</sup> BZ – Inter-University Research Centre for Technology, Work a

ARTICLE INFO Article history: Received 1 August 2008 Received in revised form 1 December 2005 Accepted 1 January 2010 Available online 19 February 2010 cywords: Guiding visions "sition man "lfr Multi-level framewor egional gov

1 Introduction

instit an in Deve involv applied demonstrations of feasibility. These strategies can be understood as systematic attempts to a

At both national and EU-level ambitious targets have been set

for a substantial redirection of energy systems towards greater

sustainability. When it comes to the translation of such general

objectives concerning our energy future into concrete policies and practices, however, we find not consent but much debate and

controversy. This is not surprising, as the concretisation and materialisation of general notions of sustainability into concrete decisions,

investments and practices always proves to be a matter of politics

and social dispute (Hajer, 1995; Meadowcroft, 2005). In this paper we analyse and discuss the emergence and role

of 'guiding visions' in such socio-technical transformation pro-

cesses towards greater sustainability. In particular, we investigate a

regional vision building process for a sustainable energy system in

an Austrian 'energy region' and discuss its contribution in terms of a

\* Corresponding author. Tel.: +49 761 2033725. E-mail address: spatch@ifp.uni-freiburg.de (P. Spath).

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developments.

discursive shifts at regime level by means of local activities, and aim to modify rather durable structures We suggest ways to analyse such discursive practices in order to orient strategic action course of such processes; analysing 'guiding visions' and their interference with other emerging t extending analyses across spatial scales (e.g. translations) and across thematic fields (e.g. conve of agendas): and focusing on processes of stabilisation, institutionalisation and mutually reinl

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'discursive niche' to a transition towards a sustainable low-c energy system.

There is a growing body of literature dealing with the tran of socio-technical systems towards sustainability and the system innovations this requires. As set out in more detail in the introduc tory paper of this special section (Smith, Voss, Grin; introduction to this section) the dynamics of such transformation processes can best be understood in a multi-level perspective (MLP) of innovation (Rip and Kemp, 1998; Geels, 2005). This perspective distinguishes a micro-level of protected niches, functioning as test-heds for the emergence of new socio-technical constellations, a meso-level of socio-technical regimes (such as energy systems) and a broader context of the socio-technical landscape, which encompasses cultural norms, values and persistent socio-technical structures.

While the multi-level perspective convincingly explains the obduracy of existing energy system configurations and the dynamics of system transitions in a historical perspective, our understanding of ongoing transition processes still is far from com-plete. The MLP mainly situates transformation dynamics in the interplay of technology variation in (temporally protected) niches

#### check for updates Citation: Kulanovic, A: Nordensvärd, J. Exploring the Political Discussive Lock-Ins or

Sustainable Aviation in Sweden

Diervies 2021, 14, 7401, https://

doi.org/10.3390/en14217401

Received: 29 September 2021

Published: 5 November 2021

Accepted: 26 October 2021

inferior to trains and, therefore, all focus should go to the lat path dependency in the merged frame of National environn possibility that both the role of aviation or its sustainability ca There is here a static perceived view of technology as being dependency is the linkage of aviation transport with particular for instance, oppose aviation while the conservative party wan in aviation. This polarization is actually the largest and mos lock-in as this undermines any compromises or large-scale futu

Keywords: aviation; policy; discourse; sustainability; lock-in; i:

#### Academic Editor: Antonio Zuorro 1. Introduction

Agreement [2].

The aim of this paper is to explore the contested pol of aviation in Sweden using an interpretative policy and parties interpret possible aviation futures. Our argumer path dependencies where one is based around a static whereas the second is based on interparty conflict when Publisher's Note: MDPI stays neutral which leads to a status quo and disregards a long-term c into or de-investment into the technology. with regard to jurisdictional claims in published maps and institutional affil-

Even though Sweden is already considered a glo

transformation [1], there are questions about how to m being able to reduce greenhouse gas emissions to net zer

the aviation industry needs to undergo major transforma

actually reduce its impact on the climate and to reach th

reduce greenhouse gas (GHG) emissions by at least 40 net zero emissions by 2050. As part of the new Europ European Climate Law goal is to write into law the go

emissions by 2050 [3]. Aviation is a part of the sustainabl

After the Paris Agreement, the European Union



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3.2. Castings 3.3. Superplastic products for aircraft 4. ALUMINUM AIRCRAFT ALLOYS 4.1. Alloy designation system 4.2. Wrought heat treatable alloys 4.3. Cast alloys

4.4 Temper designation system 5. STRUCTURE PROPERTY RELATIONSHIPS

Strength

2.3. Property rec

3.1. Wrought products

- 5.3. Fracture toughness
- 5.4. Fatigue crack initiation 5.5 Fatigue crack propagation
- 5.6. Stress corrosion cracking 5.7. Corrosion resistance
- 5.8 Elastic modulus
- 5.9. Summary of struct 5.9. Summary of structure/property relationships 6. DRIVERS FOR MATERIALS SELECTION AND ALUMINUM ALLOY

PRIMARY STRUCTURE OF SUBSONIC AIRCRAFT

3. ALUMINUM ALLOY PRODUCT FORMS FOR AIRCRAFT

irements for emp

Property requirements for fuselage Property requirements for wings

- PRODUCT DEVELOPMENT FOR AIRCRAFT 6.1. 1930s-1960s
- 6.2. 1970s

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- 6.3. 19804
- 64. 1990s 7. RECENT DEVELOPMENTS
- 7.1. Market driven materials development Recent advances and applications of 2XXX and 7XXX alloys
  Recent advances and applications of aluminum-lithium alloys

131

MDPI e low-carbon the transition d the system the introduc-introduction le processes can of innovation distinguishes -heds for the neso-level of nd a broader vedere mpasses culuctures explains the of the aviation spective, our indency around ar from cor le transport. We amics in the ning the road to ected) niches ainable aviation o merged frames ort and steerin the third merced invironmentally r. We can see that there is not just a ntalists' aviation that discounts the change as the technology changes rever clean or dirty. Another path olitical parties where the green party, i to support aviation and innovation actually the largest and most important aspect of the discursive npromises or large-scale future investments in sustainable aviation urse; sustainability; lock-in; industry; emission; electrified aviatio explore the contested political discourse around the future interpretative policy analysis of how the different political ion futures. Our argument is that there are two discursive is based around a static view of the aviation technology, interparty conflict when deciding on the future of aviation 1 disregards a long-term decision to make large investment already considered a global leader in sustainable energy juestions about how to move forward to reach the goal of e gas emissions to net zero emissions. It is well known that undergo major transformations in the upcoming decades to he climate and to reach the below 2 degree goal of the Paris nt, the European Union (EU) put up a goal that aims to ) emissions by at least 40 percent by the year 2030 and to As part of the new European Green Deal, EU's proposed to write into law the goal about achieving net zero GHG is a part of the sustainable transport ambitions [4], with its

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Renewable and Sustainable Energy Reviews 156 (2022) 111972 Contents lists available at ScienceDirect

When you read a paper:

Can you identify its theory, method and

context?

ed visions and pts to support furable power action in the lerging trends t convergence lly reinforcing jehts reserved.



### **Methodological Field**



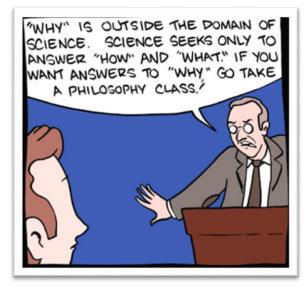
## **Positivism / Interpretivism**

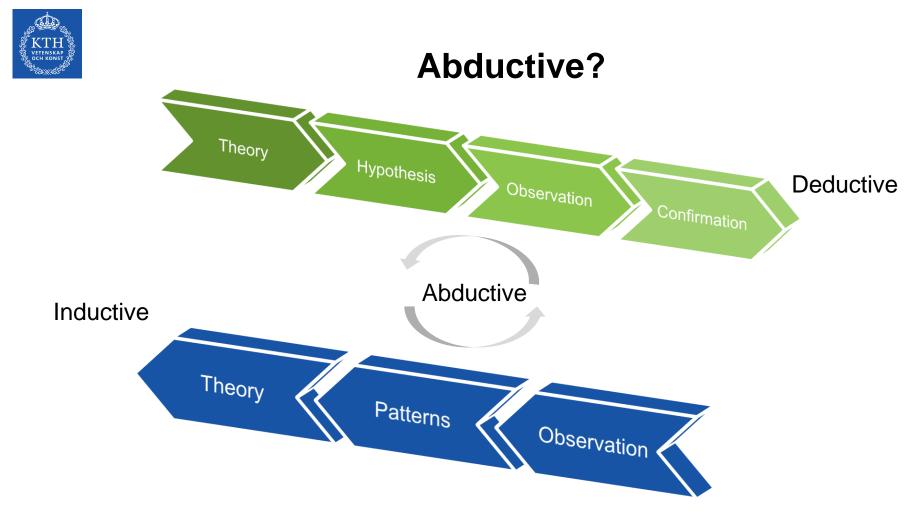
Positivist approach

• "[...] surrounding precise empirical observations of individual behavior in order to discover and confirm a set of probabilistic causal laws that can be used **to predict general patterns of human activity**"

Interpretivist approach

"[…] socially meaningful action through the direct detailed observation of people in natural settings in order to arrive at understandings and interpretations of how people create and maintain their social worlds" (Neuman, 1997:as cited in Arnaboldi 2012).

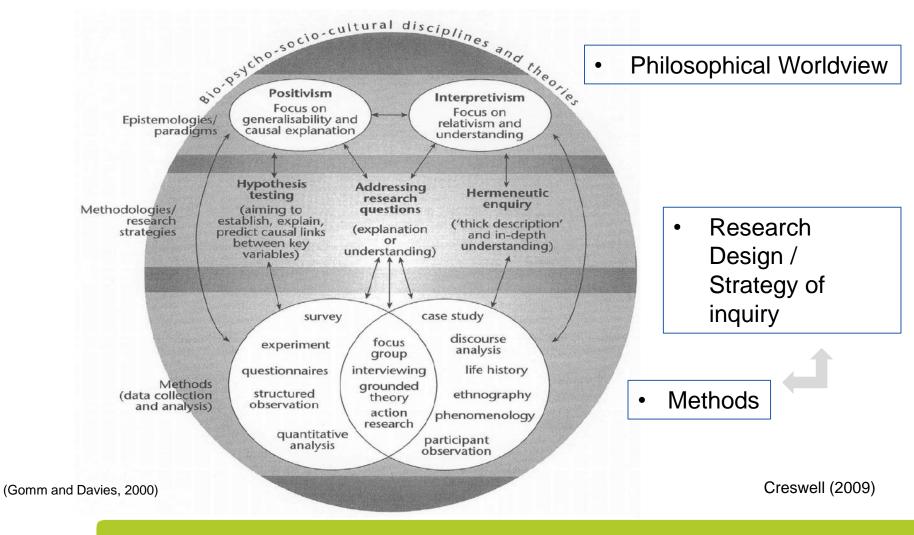




"... an **abductive** approach moves back and forth, in effect combining deduction and induction (Suddaby 2006). This matches what many business and management scholars actually do (Saunders 2017, p. 148)"

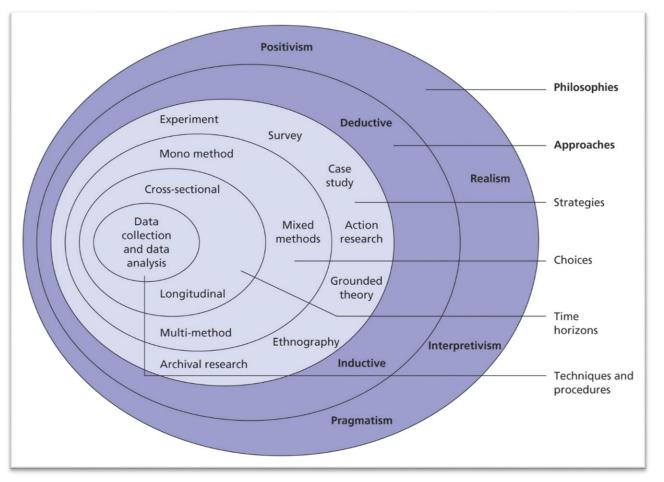


## The methodological field





## The methodological field



Saunders' Research Onion (2007)



### **Reviewing the literature**



#### literature /ˈlɪt(ə)rətʃə/

noun

written works, especially those considered of superior or lasting artistic merit.

"a great work of literature"

*synonyms:* written works, writings, (creative) writing, literary texts, compositions, letters, **belles-lettres**; More

 books and writings published on a particular subject.
"the literature on environmental epidemiology" synonyms: publications, published writings, texts, reports, studies, relevant works
"the literature on prototype theory"

\*Google Dictionary



#### Search vs. Review

Which ones are the definitions of "Review"?

- A. try to find something by looking or otherwise seeking carefully and thoroughly.
- B. an act of searching for someone or something.
- C. a formal assessment of something with the intention of instituting change if necessary
- D. a critical appraisal of a book, play, film, etc. published in a newspaper or magazine.

\*Google Dictionary



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- D. a critical appraisal of a book, play, film, etc. published in a newspaper or magazine.

Search

Review

\*Google Dictionary



### Growing literature ....

The number of science publications is growing exponentially, doubling every 9–10 years (Bornmann and Mutz, 2015)

For instance, web of Science Core Collection (WoS, 2018)

More than 20,300 journals + books and conference proceedings



- > Over 71 million records
- More than a 1 billion cited references (1900 to present)



## Why should you review the literature?

Literature review let you

- determine whether the topic is **worth studying**
- provide a brief overview of key ideas and themes (general to narrow)
- summarise, compare and contrast the research of the key research streams
- narrow down to highlight previous research work most relevant to your own research and compare/contrast
- highlight those aspects where your own research provide fresh insights

Saunders et al (2009)



#### They help you to

- Generate and refine your research questions
- Avoid repeating research that has been conducted already [which is very unlikely anyway]
- Learn from different <u>research designs</u>



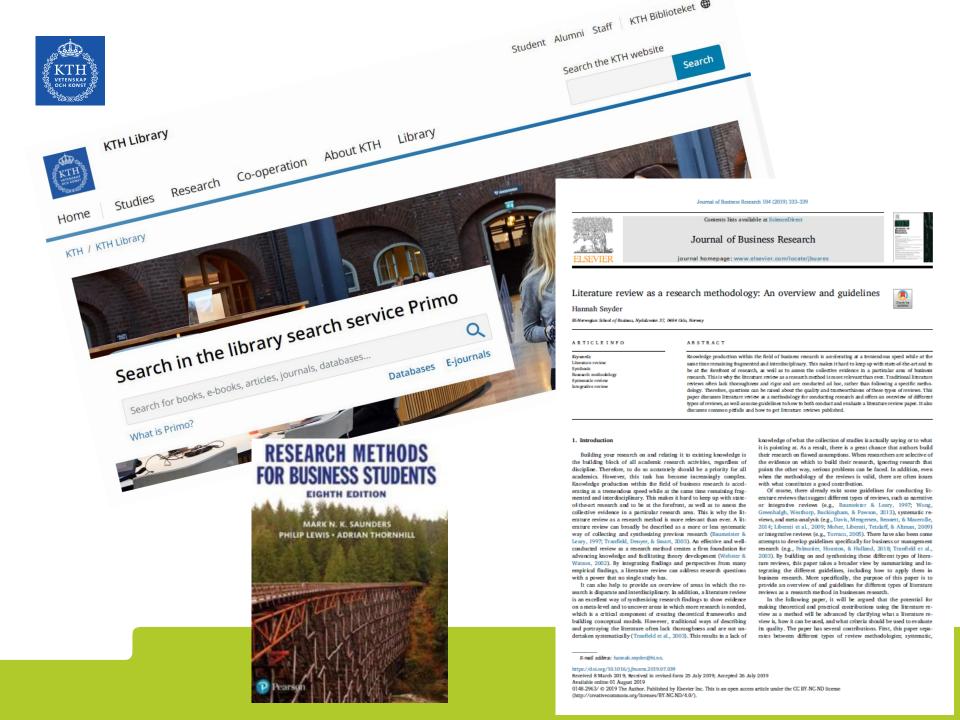
#### The databases





WEB OF SCIENCE







# How to write and structure a literature review chapter?



## **One example: Funnel approach**

- 1. Start at a more general level before narrowing down to your topic
  - 2. Provide a brief overview of key ideas and themes
    - 3. summarise, compare and contrast the research of the key research streams

4. narrow down to highlight previous research work most relevant to your own research

5. highlight those aspects where your own research will provide fresh insights



#### How to structure



**My advice:** Do not list/summarize papers one by one. Instead, you can come up with themes and snythesize the knowledge!



#### **Research designs**



#### **Research Designs**

It can be called "strategies of inquiry" as well

Two main type of designs

- Qualitative (i.e., non-numerical)
- Quantitative (i.e., numerical)

They should not be viewed as polar opposites or dichotomies

Mixed approaches are possible



## **Qualitative vs Quantitative**

Some examples (not dichotomies):

	Qualitative	Quantitative
Data	E.g., using words or observations	E.g., using numbers
Purpose	Exploring and understanding	Examining the relationships among variables
Questions	Open-ended	Close-ended
Strategies	Case study etc.	Experiment etc.



# **Quantitative Designs**

Some examples:

- Survey research
  - a quantitative or numeric description of
    - trends,
    - attitudes,
    - or opinions
  - Studies a sample of a population.
- Experimental research
  - seeks to determine if a specific treatment influences an outcome
  - true experiments, natural experiments, quasiexperiments



## **Qualitative Designs**

Some Examples:

- Narrative research
  - researcher studies the lives of individuals
  - provide stories about individual lives
  - involve a narrative chronology
- Phenomenological research
  - Grounded theory approach
  - Ethnography
  - Case studies



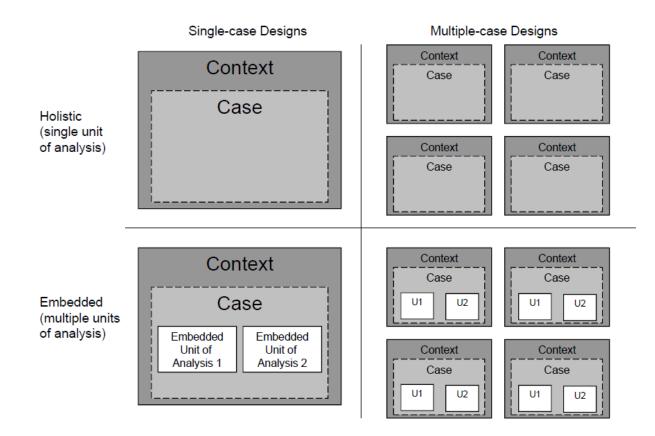
#### For instance ...

A case study is an empirical inquiry that

- investigates a contemporary phenomenon in depth and within its real-life context,
- copes with a distintice situation in which there are many variables
- relies on multiple sources of evidence
- may benefits from the prior development of theory to guide data collection and analysis (Yin, 2009; p.18)



#### Single vs. Multiple Units of Analysis



(Yin, 2009:32)



# **Methodological Differences**

	Survey	Case Study	Econometrics	
Source of Data	Responses to questionnaires	Human words, observation, documents etc.	Large databases	
Position of the researcher	Outside the field	Entering and observing the field	Outside the field	
Data Analysis	Mathematical	Non Mathematical	Mathematical	
Software/tool	Yes	Sometimes	Yes	
Type of research questions	Hypothesis and relations among variables	Open ended questions	Hypothesis and relations among variables	
Phenomenon	Reducible into a model	Complex	Reducible into a model	
			(Arnahaldi 2	04.0)

(Arnaboldi, 2012)



#### **Research Questions**

	Research question	Control of behavioural events	Focus on contemporary events
Experiment	How? Why?	yes	yes
Survey	Who? What? Where? How many? How much?	no	yes
Case Study	How? Why?	no	yes

(Yin, 2016)



#### **Research Methods**



#### **Research Methods**

But ....



# What is difference between method and methodology?



"The most common definitions suggest that

- methodology is the overall approach to research linked to the paradigm or theoretical framework
- the method refers to systematic modes, procedures or tools used for collection and analysis of data."

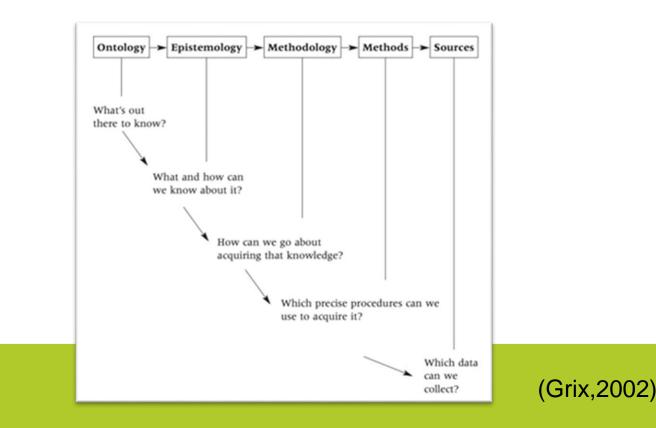
(Mackenzie and Knipe, 2006)



"The most common definitions suggest that

- methodology is the overall approach to research linked to the paradigm or theoretical framework
- the method refers to systematic modes, procedures or tools used for collection and analysis of data."

(Mackenzie and Knipe, 2006)





Research methods

 involve the forms of data collection, analysis, and interpretation that researchers propose for their studies

Some examples

- Big data analysis
- Questionnaires
- Experiments
- Observations
- Focus groups
- Interviews
- Documents
- Records etc.



#### For instance: Interviews



#### Interviews

Interviewing is a method to know about phenomenon by asking open-ended questions to informants

- Who to interview?
- Which questions?
  - It depends on research question
  - Let them talk
- Structured semi-structered?
- Recording
  - Always ask in advance
  - Ask additional questions after turning off the recorder



#### Different types of interviews vs. research purpose

	Exploratory	Descriptive	Explanatory	Evaluative
Structured		++	+	+
Semi- structured	+		++	++
Unstructured	++			+

++: more frequent

+: less frequent

Saunders et al 2016 (p. 393)



# **Different types of interviews**

#### **Structured interviews**

- Based on predetermined and standardized questions
- More often in quantitative research

#### Semi-structured interviews

- Non-standardized
- More often in qualitative research
- Researcher has some themes and some key questions to cover (although their use may vary from interview to interview)
- Some questions can be dropped and some others can be added
- Room for open discussion

#### **Unstructured interviews**

- Ideas on what aspects to explore
- No predetermined questions
- Informal and non-directive



#### **Data Analysis**



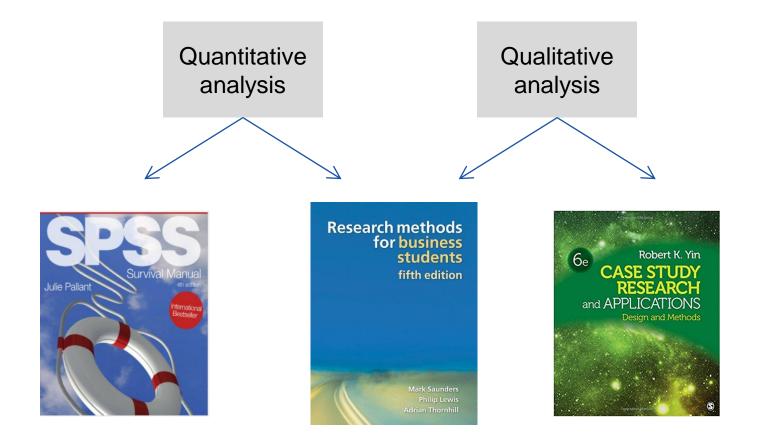
# Quantitative vs. Qualitative data

	Quantitative data	Qualitative data
Data type	Based on meanings derived from <b>numbers</b>	Based on meanings expressed through <b>words</b>
Data structure	Collection results in numerical and standardized data	Collection results in <b>non-</b> <b>standardized data</b> requiring classification into categories
Data analysis	Analysis conducted through the use of diagrams and statistics	Analysis conducted through the use of <b>conceptualisation</b>

Saunders et al 2016 (p. 482)



#### Some suggestions





#### For instance: interview analysis

Have you analyzed any interviews so far?



# For instance: interview analysis

The primary source for case study are interviews

- Once transcribed you start analyze the text
- Which steps:
  - Deciding on your approach to analysis
  - Coding text
    - If you are in group: make the first coding separately and then cross-check results
  - Identify variables/dimensions
  - Identify:
    - Patterns
    - Relations



## **Approach to analysis**

#### Using a **deductive** approach

- Existing theoretical framework help you organize and direct your data analysis

#### Using an **inductive** approach

- You do not use a predetermined theoretical framework
- You start to collect data and then explore them

#### Remember:

- It is an interactive and iterative process
- Abductive approaches are common
- You can change your approach along the way

Saunders et al 2016 (p. 569-571)



#### Coding the text

- A code is a concept, a word that signifies "what is going on in this piece of data."
- Coding, on the other hand, is the analytic process of examining data line by line or paragraph by paragraph (whatever is your style) for significant events, experiences, feelings, and so on, that are then denoted as concepts (Strauss & Corbin, 1998)
- Codes can be based on
  - Themes, Topics
  - Ideas, Concepts
  - Terms, Phrases
  - Keywords



#### An example

*Interviewer:* Tell me about teens and drug use.

**Respondent:** I think teens use drugs as a release from their parents Well, I don't know. I can only talk for myself. For me, it was an experience. You hear a lot about drugs You hear they are bad for you.

Source: *Basics of Qualitative Research, (*Strauss & Corbin,1998).



#### An example

Interviewer: Tell me about teens and drug use.

**Respondent:** I think teens use drugs as a release from their parents Well, I don't know. I can only talk for myself. For me, it was an experience. You hear a lot about drugs You hear they are bad for you.

#### AFTER CODING

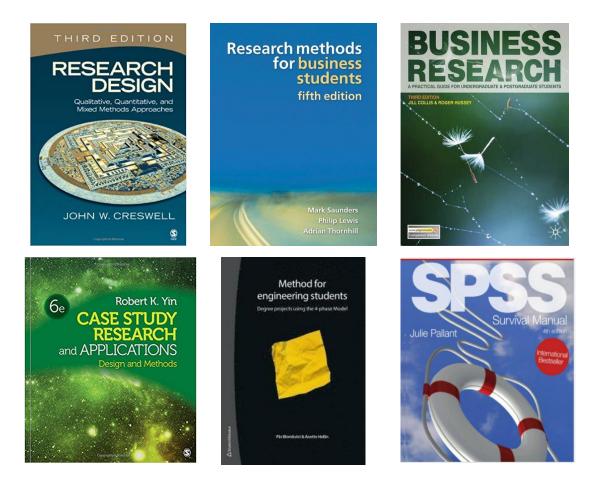
Interviewer: Tell me about teens and drug use.

**Respondent:** I think teens use drugs as a release from their parents ["rebellious act"]. Well, I don't know. I can only talk for myself. For me, it was an experience ["experience"] You hear a lot about drugs ["drug talk"]. You hear they are bad for you ["negative connotation" to the "drugtalk"].

Source: Basics of Qualitative Research, (Strauss & Corbin, 1998).



#### Some key books ...





# Btw, how do you manage your references?







# **EndNote**<sup>™</sup>



# Any questions or comments?

Go to www.menti.com







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